

# UCP Company Snapshot

## Company Highlights

- Homebuilder and land developer focused on high growth markets
  - Founded in 2004 by CEO Dustin Bogue
  - Completed IPO in July, 2013
  - Expanded into Southeast with acquisition of Citizen's Homes in May, 2014
  - Number 58 on the 2015 Builder 100
  - 3<sup>rd</sup> fastest growing public builder in 2015
  - Headquartered in San Jose, California
- Strong balance sheet with financial flexibility
  - Net Debt to Total Cap of 39.8%
- Significant land position of 5,801 lots in high growth markets of
  - SF Bay Area
  - California Central Valley
  - Seattle
  - Southern California
  - Charlotte
  - Myrtle Beach
  - Nashville

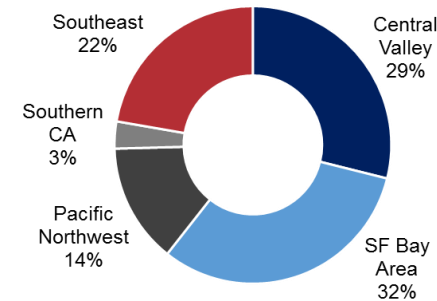
## High Growth Market Focus



## Attractive Land Position

As of 3/31/2016

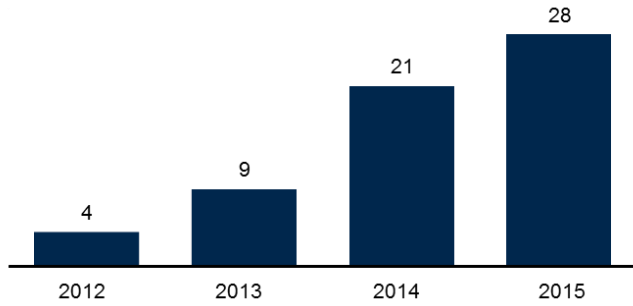
### Lots By Market<sup>(1)</sup>



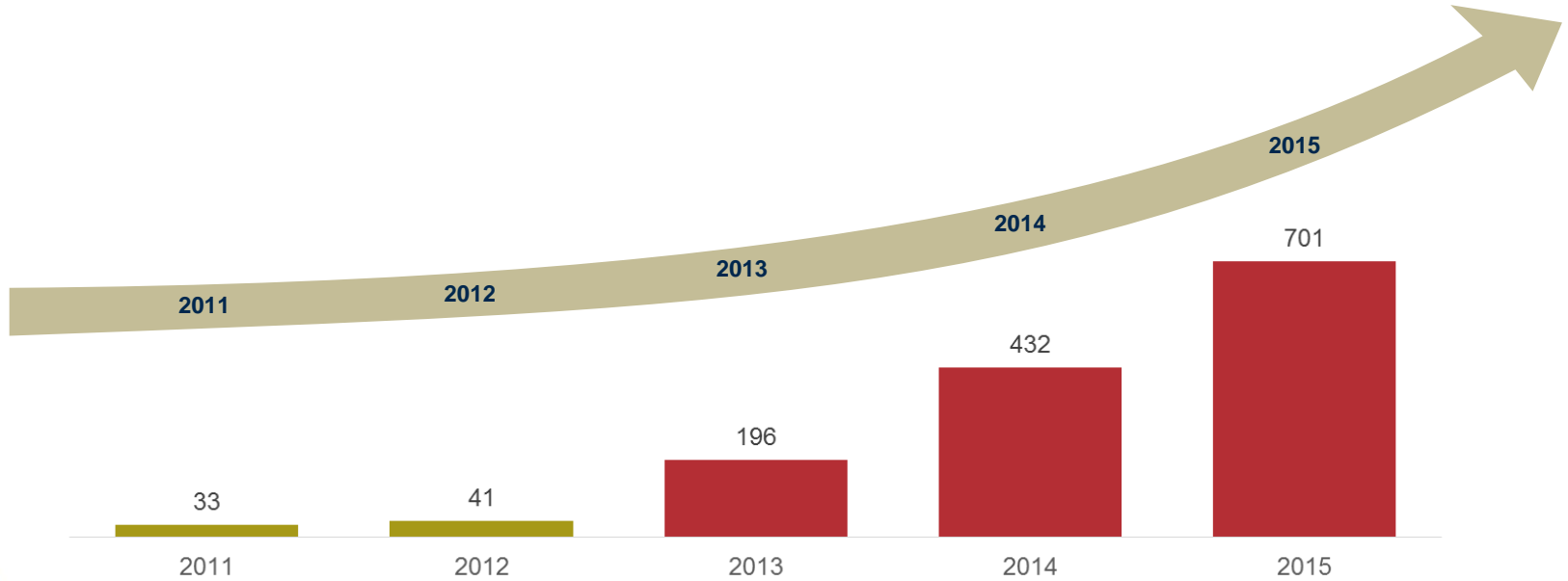
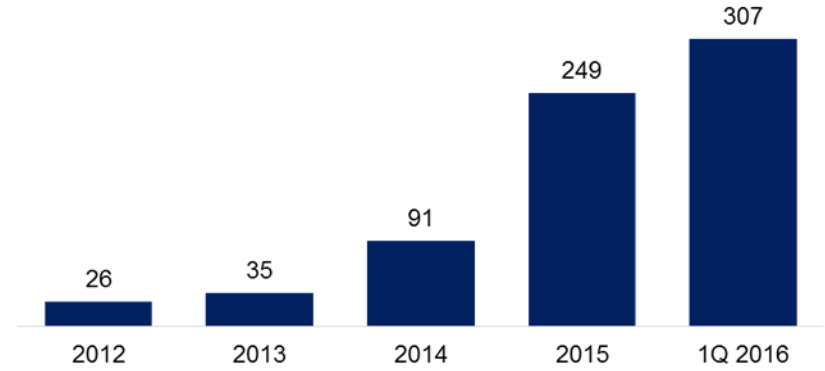
UCP

# Strong Historical Growth Trajectory

Active Selling Communities



Backlog Over Time



Homebuilding Deliveries

(1) As of March 31, 2016.

(2) Active communities consist of those developments with which UCP has more than 15 homes remaining to sell.

